DEV BHOOMI GROUP, SAHARANPUR DEPARTMENT OF MANAGEMENT ASSIGNMENT QUESTIONS - UNIT 2 S.NO SUBJECT SUBJECT CODE **TEACHER** COURSE SEM UNIT DOA DOS QUESTION 1 QUESTION 2 NAME YEAR FUNDAMENTALS OF MANAGEMENT BBA-101 Prerna Phawa BBA 1 2 WHAT ARE THE LIMITATIONS OF PLANNING? EXPLAIN THE PROCESS THE DECISION MAKING. WHAT DO YOU UNDERSTAND BY LEARNING & 2 ORGANISATIONAL BEHAVIOR BBA-102 Lehri Singh Chouhan BBA 1 **EXPLAIN THE INDIVIDUAL BEHAVIOUR** MOTIVATION? 2 MANAGERIAL ECONOMICS BBA-103 Kirti Mittal BBA 1 WHAT IS DEMAD ANALYSIS DEFINE THE FORCASTING OF DEMAND ACCOUNTING AND FINANCIAL 2 BBA-104 Vikas Chabra BBA 1 DIFFERENCE B/W SINGLE OR DOUBLE ENTRY SYSTEM EXPALIN PATENT AND GOODWILL ANALYSIS **BUSINESS LAW** BBA-105 Himani Kathuriya 2 BBA 1 DEFINE BAILMENT WITH ILLUSTRATION. DEFINE CONTRACT OF GAURNTEE WITH ITS ESSENTIALS. BUSINESS ORGANISATION BBA-106 Mohd Firoz BBA 1 2 WHAT IS PROMOTION OF BUSINESS WHAT DO YOU UNDERSTAND BY SIZE OF BUSINESS ADVERTISING MANAGEMENT BBA-301 Aman Jindal BBA 3 2 EXPLAIN THE ROLE OF PUBLIC RELATIONS. WHAT IS PUBLICITY? EXPLAIN IT. BBA-302 3 2 TEAM BUILDING & LEADERSHIP Apurva Singh BBA EXPLAIN THE GOAL SETTING OF TEAM. DEFINE THE RESPONSIBILITY OF TEAM MEMBERS. 3 INDIAN ECONOMY BBA-303 Mohd Firoz BBA 2 DISCUSS ABOUT THE HUMAN RESOURCES OF INDIA. DEFINE THE POPULATION POLICY OF INDIA. **CUSTOMER RELATIONSHIP** BBA-304 Prerna Phawa BBA 3 2 DEFINE THE CRM CYCLE. EXPLAIN THE CRM PROCESS. MANAGEMENT WHAT IS DECISION MAKING PROCESS IN BUSINESS AND MANAGEMENT INFORMATION SYSTEM 3 2 11 BBA-305 Anu BBA WHAT IS DECISION MAKING & PLANNING IN MIS? TOOL OF PLANNING? BBA-306 3 2 EXPLAIN THE RESIDENTIAL STATUS IN INDIA. INCOME TAX LAWS & PRACTICES Himani Kathuriya BBA DEFINE THE TAX PLANNING. 12 DEFINE NUMBERS (NATURAL , WHOLE, INTEGERS, a) JANUARY 1 2008 8s TUESDAY. WHAT DAY OF WEEK BBA-501 5 2 RATIONAL, IRRATIONAL, REAL, COMPLEX, PRIME 13 ARITHMETIC APTITUDE **Anshul Pundir** BBA LIES ON JANUARY 2001 DIFFERENCE BETWEEN VERBAL AND NON VERBAL DIFFERENCE BETWEEN VERBAL AND NON VERBAL 5 2 APTITUDE REASONING BBA-502 Ajay Kumar BBA REASONING. REASONING. WRITE THE ANCIENT TEMPLE AND ALSO WRITE THE GENERAL BUSINESS AWARENESS BBA-503 Sakshi Garg BBA 5 2 WRITE ABOUT THE HISTORICAL MONUMENTS NAMES OF THE KING WHO BUILD THEM GENERAL ENGLISH BBA-504 Sakshi Garg BBA 5 2 PREPARE THE LIST OF IDIOM & PHARASES. PRPARE THE LIST OF JUMBLE WORDS.

17	RURAL MARKETING	BBA M1	Prerna Phawa	BBA	5	2		EXPLAIN THE NATURE OF RURAL DEMAND	EXPLAIN THE TYPES OF REQUIREMENT IN RURAL DEMAND
18	SERVICE MARKETING	BBA M2	Aman Jindal	ВВА	5	2		EXPLAIN THE CONSUMER BEHAVIOUR IN SERVICES.	WHAT IS PERCEPTIONS OF SERVICES ? EXPLAIN IT.
19	CORPORATE TAX	BBA F1	Gulnawaz	ВВА	5	2		WHAT IS TAX AVOIDANCE ? EXPLAIN IT.	EXPLAIN THE TAX PLANNING.
20	FINANCIAL INSTITUTION & INVESTMENT MANAGEMENT	BBA F2	Sakshi Garg	ВВА	5	2		EXPLAIN THE ARBITRAGE PRICING THEORY.	WRITE THE PORTFOLIO MANAGEMENT WITH EXAMPLE.
21	MANAGEMENT CONCEPT & ORGANISATIONAL BEHAVIOR	KMBN 101	Lehri Singh Chouhan	МВА	1	2		EXPLAIN TYPES OF ORGANIZATION	DISCUSS ABOUT RECRUITMENT AND SELECTION PROCESS
22	MANAGERIAL ECONOMICS	KMBN 102	Kirti Mittal	MBA	1	2		EXPLAIN LAW OF DEMAND	EXPLAIN ELASTICITY OF DEMAND
23	FINANCIAL ACCOUNTING & ANALYSIS	KMBN 103	Vikas Chabra	MBA	1	2		EXPLAIN ACCOUNTING STANDARD	WHAT IS FORENSIC ACCOUNTING
24	BUSINESS STATISTICS & ANALYTICS	KMBN 104	Himani Kathuriya	MBA	1	2		EXPLAIN COMPONENTS OF TIME SERIES	DISCUSS ABOUT APPLICATION IN BUSINESS DECISION MAKING
25	MARKETING MANAGEMENT	KMBN 105	Aman Jindal	MBA	1	2		WHAT IS BRANDING ? EXPLAIN IT.	WHAT IS TARGET MARKETING ? DEFINE IT.
26	DESIGN THINKING	KMBN 106	Mohd Firoz	MBA	1	2		WHAT IS THE ROLE OF DESIGN THINKING IN HEALTH SECTOR	WHAT IS THE ROLE OF DESIGN THINKING IN RETAIL
27	BUSINESS COMMUNICATION	KMBN 107	Mohd Firoz	MBA	1	2		EXPLAIN THE PRINCIPALS OF SUCCESSFULFUL ORAL COMMUNICATION.	EXPLAIN EFFECTIVE LISTENING WITH THE HELP OF AN EXAMPLE.
28	STRATEGIC MANAGEMENT	KMBN 301	Prerna Phawa	MBA	3	2		EXPLAIN THE CONCEPT OF VISION AND MISSION.	EXPLAIN PESTAL ANALYSIS.
29	INNOVATION & ENTREPRENEURSHIP	KMBN 302	Sakshi Garg	MBA	3	2		EXPLAIN THE CONCEPT OF ENTREPRENEURSHIP.	EXPLAIN THE FACTORS AFFECTING ENTREPRENEURSHIP.
30	HUMAN VALUES & ETHICS	KVE 303	Sanjay Singh	МВА	3	2		EXPLAIN THE PROGRAMS TO ENSURE SANYAM AND SWASTIYA.	EXPLAIN THE DIFFERENCE BETWEEN COMPETANCE AND INTENTION.
31	TALENT MANAGEMENT	KMBNHR01	Prerna Phawa	МВА	3	2		DISCUSS THE CONCEPT OF JOB ANALYSIS.	DISCUSS THE DIFFERENCE BETWEEN RECRUITMENT AND SELECTION.
32	EMPLOYEE RELATIONS & LABOUR LAWS	KMBNHR02	Lehri Singh Chouhan	МВА	3	2		EXPLAIN EMPLOYEE PARTICIPATION IN INDIA.	EXPLAIN EMPLOYEE ENPOWERNMENT.
33	CONSUMER BEHAVIOR & MARKETING COMMUNICATION	KMBNMK01	Sakshi Garg	МВА	3	2		EXPLAIN BEHAVIOURIAL LEARNING THEORIES.	DISCUSS CONSUMER ATTITUTE FORMATION.
34	MARKETING ANALYTICS	KMBNMK02	Aman Jindal	МВА	3	2		EXPLAIN OPTIMIZE PRICING.	DEFINE PRICE SKIMMING.
35	INVESTMENT ANALYSIS & PORTFOLIO MANAGEMENT	KMBNFM01	Vikas Chabra	МВА	3	2		DISCUSS CAPITAL STRUCTURE IN DETAIL.	EXPLAIN CORELATION COEFFECIENT IN DETAIL.
36	FINANCIAL PLANNING & TAX MANAGEMENT	KMBNFM02	Himani Kathuriya	МВА	3	2		DISCUSS THE CLASSIFICATION OF ASSETS.	EXPLAIN PRINCIPALS OF ASSET ALLOCATION.